





# welcome to ACIIEVEIS '09



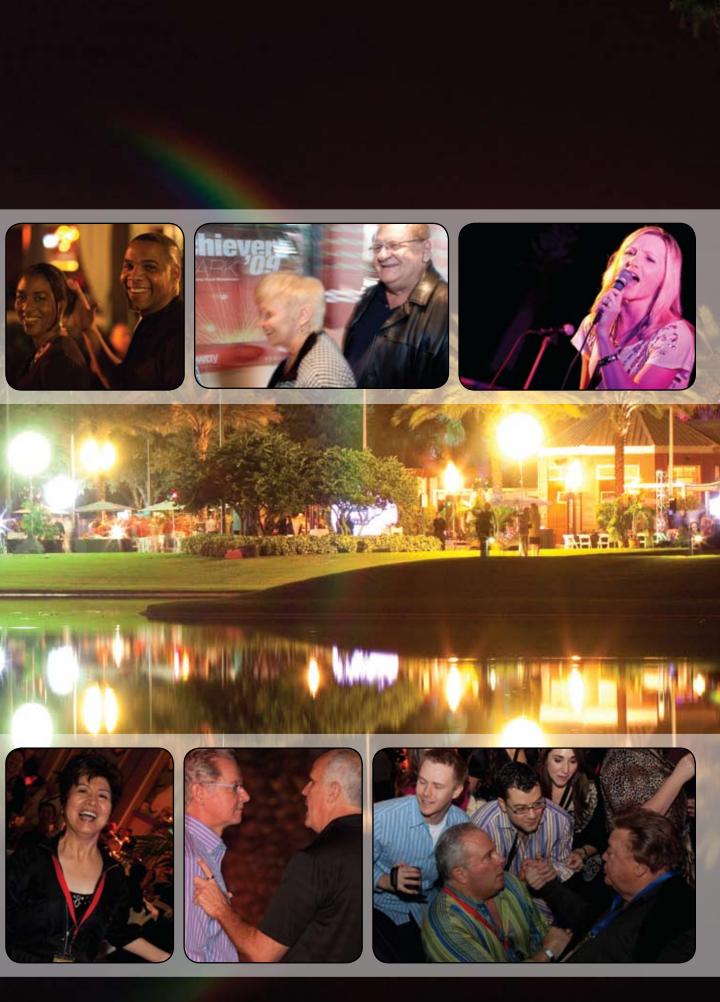


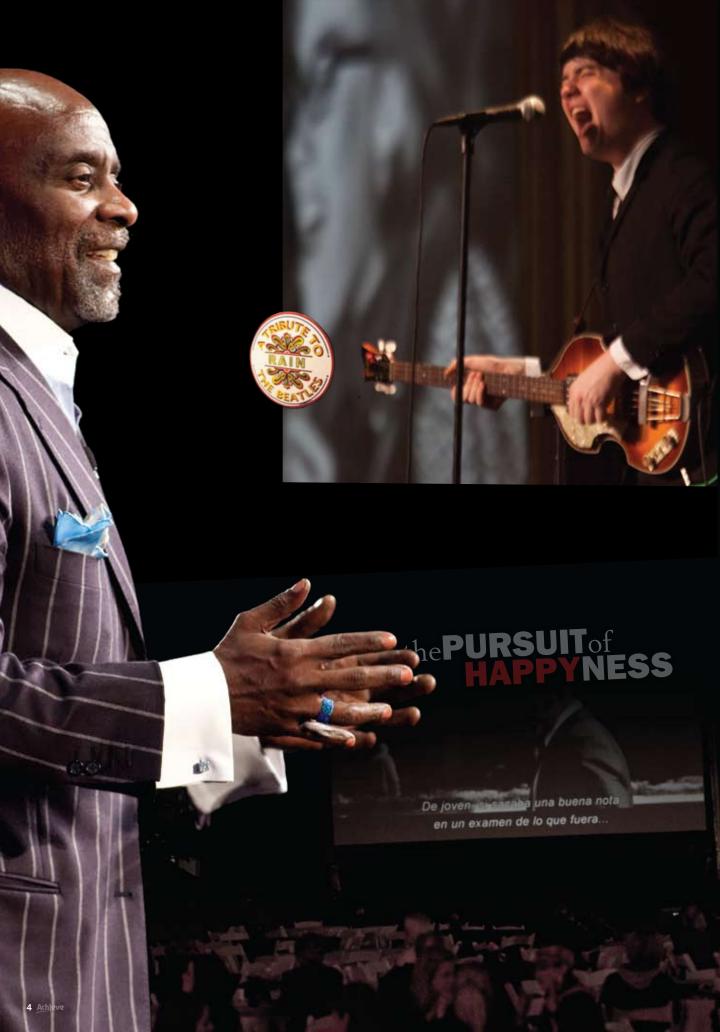












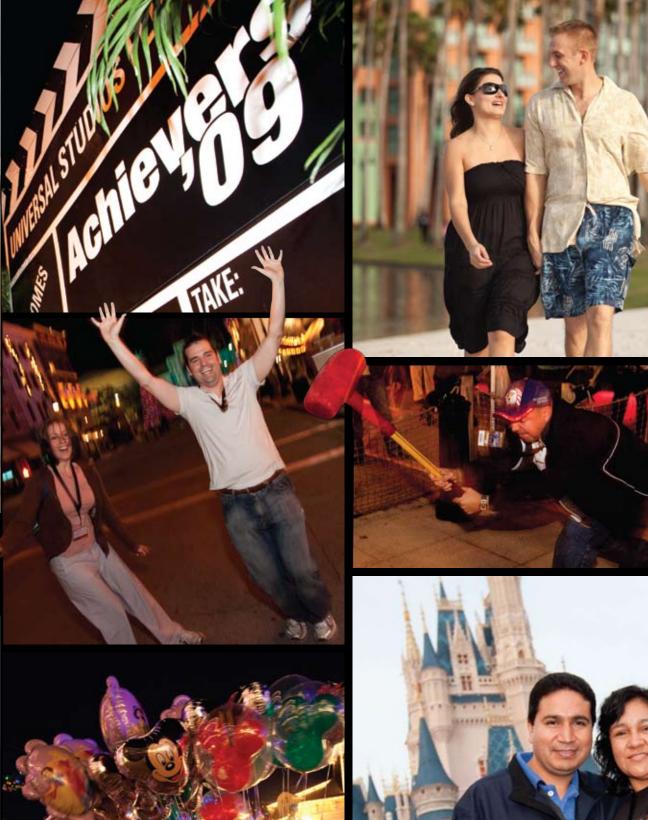
Memorable tunes, innovative performances, and inspiring stories brought audiences to their feet at Achievers '09.

With unmatched mastery of Beatles classics, tribute band Rain recreated the best of the '60s. Their heartfelt renditions had audiences humming along with a little help from their friends.

Bringing a daunting array of musical styles and an irresistible beat, the two classically trained violinists known as **Black Violin** amazed audiences with organically creative, virtuoso performances.

Chris Gardner, the real-life man behind Will Smith's portrayal in "The Pursuit of Happyness," challenged and inspired Amway Global IBOs to overcome heartaches, celebrate triumphs, and pursue their highest dreams.











#### 2010 Ford<sup>®</sup> Mustang<sup>®</sup> GT

Ana Rosario Lilya Vasquez



#### 2010 Super Bowl® Trip

travel and tickets for two! Erlinda Marin Sally Zhang

#### 2010 Indianapolis 500°

travel and tickets for two! Hyong and Yang Yoo Krishna Cheruvu

#### **Travel Voucher**

Tony Reglabutto

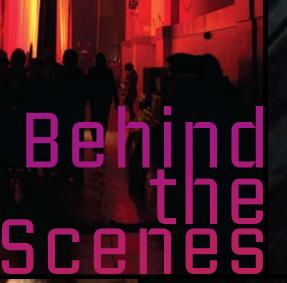
#### MLS Cup 2010 finals

travel and tickets for two! Mara Daidone and Paula Marshall Barry Grove









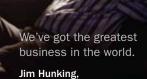
To help jump-start success, use grand openings, Ribbon, Fast Track Program, DITTO® scheduled ordering, and booth and event sales. Each one is a booster rocket for your business.

Sandy Spielmaker, VP Sales



Fast Trackers are a lot more productive. We're already seeing renewal rates up over 50% after the first year, which is phenomenal.

Joe Markiewicz, IBOAI



Managing Director, Canada





## Amway Hits the Charts

After launching on December 1, 2009, the breakthrough AMWAY GLOBAL™ App made the iTunes\* App Store's "Top 25 Free Downloads" list in less than two weeks and hit #4 in the business category during Achievers. It's already a smash hit!





#### **Get it now**

- 1. Download the application at www.gettag.mobi
- 2. Take a picture of this "tag" image with your mobile device.
- 3. The application reads the tag, linking you to the download page on the Apple® App Store.









If you want to show a NUTRILITE® video, there's an app for that.SM

If you want to check your monthly PV/BV, there's an app for that.

If you want to show the Plan in the palm of your hand, there's an app for that too.

In fact, there's an app for just about anything you need to do to manage your AMWAY GLOBAL business on an Apple® iPod Touch® or Apple iPhone®... and it's free.

It's called the AMWAY GLOBAL App. Each IBO distributorship at Achievers '09 received the app plus another bonus ... a free iPod Touch. Unlike cell phones and smart phones, the iPod Touch does not require a monthly service plan. It operates on Wi-Fi networks ... in offices, coffee shops, restaurants, or at home. And even without a Wi-Fi connection, the AMWAY GLOBAL App allows you to search the catalog, check stats, and more.

"The ability to access prices, product descriptions, and video podcasts to show clients right when I'm with them really gives me the ability to move my business forward," said one IBO. "It's very professional and obviously cutting edge. Having the option to register a customer and place an order right on the spot? That's money in my pocket."

It's a strong competitive advantage. "Although more than 100,000 apps are available for Apple mobile devices, just a few are geared toward the needs of direct sellers," said Sandy Spielmaker, Vice President, Sales, for Amway Global. "And none of them is as robust as the AMWAY GLOBAL App."



#### Achievers ...

explored the impressive and simple-touse Welcome Kit, designed to help new IBOs get off to a successful start in their AMWAY GLOBAL™ business.



## Achievers enjoyed exclusive previews

of new campaigns, selling videos, promotions, and demos.

#### playing the

tested their knowledge while playing the Amway Global version of Jeopardy!<sup>SM</sup>

Achievers...



#### Achievers...

posed for a motivational snapshot with the 2010 Growth Incentives check of their dreams.



#### Achievers...

learned how to boost retail efforts with a wide array of selling tools, including lessons from other IBOs and timely promotional campaigns.

#### Achievers ...

saw how the Phytonutrient Spectrum illustrates the challenge of getting your daily dose of color from just fruits and vegetables, and learned how to use this tool to expand their NUTRILITE\* health businesses.



#### Achievers...

viewed the premier of an outstanding opportunity video highlighting the benefits of being an Amway Global Independent Business Owner.

# 

of greater success

#### More training = stronger business growth

Study after study proves it: When Amway Global IBOs take courses from The Learning Center, they are more successful with retailing, recruiting, and more. At Achievers, some sessions were standing-room only as IBOs sought new information about using mobile technology, working the sales plan, retaining new recruits, and more.

## All Achievers sessions listed below are available online at www.amwayglobal.com

- Why Amway Global?
- → Manage Your Business with Web 2.0
- New IBO Expectations and How to Exceed Them
- Catch 'em and Keep 'em

- -- New Product Showcase
- -> Secrets of the Sales Plan
- -> Grow Your Income with Growth Incentives
- Competitive Comparisons
- -> Engage Your Groups in Learning

Cale Andrews, Founders Platinum, shares tips in "Manage Your Business with Web 2.0."

Dapper dancers, sizzling showgirls, and glittering confetti set the stage for final-night recognition ceremonies at Achievers '09.

## Jim and Nancy Dornan 50 Founders Achievement Award (FAA) Points

Traditional bagpipes heralded Founders Crown Ambassadors Jim and Nancy Dornan as they celebrated the achievement of 50 FAA points. Their family joined them on stage to mark this extraordinary milestone.























# 









#### Holly Chen and Barry Chi Crown Ambassador

Garnering applause as new Crown Ambassadors in the U.S., Holly Chen and Barry Chi appeared on video to champion free enterprise and the opportunity to achieve your dreams.





## dancing with

They know the retailing rumba. They excel at the training tango. They are experts with the mentoring mambo. When Lata and Kanti Gala, Zbigniew and Sophia Rek, Nam-Deuk Kim and Jung-Yun Lee took the dance floor at Achievers, it was no surprise that these Double Diamonds dazzled.





## Coming home Nam-Deuk Kim & Jung-Yun Lee **Double Diamond** It's no secret that Nam-Deuk Kim and Jung-Yun Lee share great happiness and zest for life these days. With three beautiful children, a thriving business, and a comfortable home, this power couple says starting an AMWAY GLOBAL™ business gave them the freedom to move to the place they've always considered home, embrace a multicultural lifestyle with trips to Korea, and raise their young family with wonderful educational opportunities. 20 Achleve

#### **Dreaming of better days**

They've never felt happier, more energized, more optimistic, or more together about their future.

They started their AMWAY GLOBAL™ business while living in Boston, dreaming of better days ahead. "We put into practice what we learned, and after just two and a half years of hard work and dedication, we were able to build our AMWAY GLOBAL business full time," Jung-Yun says.

After quitting his corporate job, Nam-Deuk put everything he had into their business and family. "I really like being home with our kids," he says. "I get to be there before and after school, help them with homework, eat meals as a family, and be involved in all of their after-school activities."

Working full-time at their AMWAY GLOBAL business gives Nam-Deuk and Jung-Yun more time to help their downlines improve their retailing, grow their businesses, and support others in their group.

#### See the goal, live the goal

As good as their AMWAY GLOBAL business was in Boston, Nam-Deuk and Jung-Yun couldn't shake off their shared dream of someday returning to the Pacific Northwest. They had lived in Oregon prior to moving to Boston, and the Northwest was their idea of paradise.

When Nam-Deuk and Jung-Yun made the decision to move from Boston to Bellevue, Washington, in 2008, it was an exciting step for them. "Still fresh in our minds were the years I worked for a company, in which I endured company buyouts and coast-to-coast transfers," says Nam-Deuk. "Back then I was anxious about where we might be transferred to next."



They shared a dream to move back west. "It was what we thought was best for the family," says Nam-Deuk. "It really was easy to move because we saw our future here."

Bellevue is French for "beautiful view," known for its scenic vistas of the Cascade Mountains and the Olympic Mountains. "In our hearts, this area has always been our home," Jung-Yun says. "Here the mountains rise from the shore and the ocean is all around us. There's so much to do and explore as a family. When it snows, we love taking the kids to the mountains to go skiing. When it rains, I love the calm."

Shorter, nonstop flights home are another benefit of living on the West Coast. "Getting to Korea from here takes only 10 hours," says Nam-Deuk. "We think it's important for the kids to be bilingual and bicultural. Last year we brought the kids with us to Korea, and they had a blast with our big Korean family. As they get older, we hope they'll spend part of their summer vacations there."

A trip to Korea can be a great motivator for their kids. "We encourage them to always strive for improvement," says Jung-Yun. "They're excellent students, and when they have specific goals attached to a reward, it gives purpose to their hard work–just as it does for adults. As for our goals, Korea is high on our list, along with Achievers, and the Double Diamond trip, of course."

Both boys attend private schools and play in their school's orchestras. Jung-Yun appreciates the smaller class sizes, personal attention, and the music talent they're developing. Nam-Deuk feels the same way and says the investment in their kids' education is well worth the expense.

"It makes us happy that we can afford to support private schools and any other activity our kids want to try. Also, we feel fortunate that we can be more generous in our support to charities we believe in," says Jung-Yun. "When the kids graduate, we will do more. Right now we are able to give to our church and a couple of organizations that support children with disabilities."

#### The average monthly gross income earned by "active" IBOs was \$115 (U.S.)/\$181 (CAN.).

The success depicted may reflect income and investments outside the IBO Plan. Approximately 66% of all IBOs of record were found to be active\* based on an independent survey during 2001. The percentage of IBOs who achieved Double Diamond and above qualification in FY08 was .0038%.

"Gross income" means the amount received from retail sales, minus the cost of goods sold, plus the amount of Performance Bonus retained. There may be significant business expenses, mostly discretionary, that may be greater in relation to income in the first years of operation.

<sup>\* &</sup>quot;Active" means an IBO attempted to make a retail sale, or presented the Amway Global Independent Business Owner Compensation Plan, or received bonus money, or attended a company or IBO meeting in the year 2000.



#### **Believe and achieve**

Family and health mean everything to Jung-Yun. She admits to being fanatic about living what she teaches - which includes daily exercise, healthy foods, and incorporating NUTRILITE® products into her family's daily routine. "I've always been health conscious, but this business has helped us all live healthier lives," she says. "If someone is comparing products, I want them to see how I live my life. I'm prepared to answer all of their questions thoroughly and truthfully. I talk to our downlines about earning trust, developing relationships, believing in yourself, and being honest and knowledgeable about AMWAY GLOBAL™ products."

Nam-Deuk is proud of his wife's youthful energy and enthusiasm. "Recently while going through our family pictures, we laughed together about how I think she's looking younger and more beautiful," Nam-Deuk says. "She's bright and charged with positive energy, a great motivator and teacher. She's good at making things easy to understand at every level."

In Korea, Jung-Yun is a popular speaker. "I love that this beautiful, gifted person picked me," says Nam-Deuk. "That's why I build this business—to provide for our family."

#### Healthy you, healthy business

Nam-Deuk's favorite product is NUTRILITE The Perfect Pack for your health. "Since I started using NUTRILITE vitamins, minerals, and dietary supplements seven years ago, I don't believe I've missed a day of work or a business trip. We like the idea that products that are so good for us, can also pay us back for our effort. It makes it easy to promote them."

While not the first man to admit to trying his wife's ARTISTRY® skin care products, Nam-Deuk certainly won't be the last. "I started using ARTISTRY skin care products at night, and my skin looks and feels great," he says with a chuckle. "I used to have to get permission to use a little from her jar, but now I have my own set."

Jung-Yun laughs, "His skin does look good, but I love him for his warm heart and how he loves and cares for our family."

#### Life's wisdom passes down

The Kims value integrity and good character. Daily, they live by these values and draw strength from them when mentoring downlines. In her teachings, Jung-Yun also emphasizes the value of honesty and how "modeling what you believe is more important than talking when selling yourself."

Nam-Deuk says that so far their business journey has been a steady series of small, upward steps. "When we reached Diamond, we were very excited. We could have enjoyed our life at that level and lost our focus on growth. Instead, we chose to follow our mentor's teachings: 'Never lose momentum. This business is not just for you—it's for your downlines, too. They're still growing their businesses and need your support.'"



Nam-Deuk and Jung-Yun do not see themselves slowing down. "We can't slow down," says Nam-Deuk. "People joined us in this business because I made them a promise. They deserve to have success, too. It's like finishing our homework and then helping others with theirs. It's good for all of us."

"We can't slow down. People joined us in this business because I made them a promise. They deserve to have success, too. It's like finishing our homework and then helping others with theirs. It's good for all of us."



The Kims stand by their belief that good things come with integrity and good character.



## mentors incentives

Qualified IBOs who showed extraordinary leadership and dedication in 2008 and 2009 earned one-time Mentors Incentives. Founders Emeralds scored \$150,000; Founders Diamonds took home a cool \$500,000.

Xenia and Alberto Aguilera Sugeet and Kaajal Ajmani **Robert and Terry Andrews** Edwin and Marina Arevalo

A Argyris and Nadia Montagner

Velauther and Thilaka Arunasalam

Gary and Nancy Ayers Monica and Albert Bae

Glen and Joya Baker

Jake and Jackie Baker

Hyekyung and Seungpyo Ban Dora Barajas and Ignacio Alvarez

Paco Bazan and Geovana Leon

Dallas Beaird

Felipe and Norma Becerra

David Bedard and Kathleeen Riley

Mel and Bea Behnke

Kevin and Reth Rell

Brad and Jodi Berendes

Kankan and Samina Bhattacharvva

Brad and Cheryl Biegert

Bob and Irene Bolin and Rick and Sue Lynn Setzer

Bruce and Louisa Bond Bill and Peggy Britt

Clarke and Diana Broome

Cheryl and Dean Bryan

Michael and Susan Bundy

Lynn and Joanne Burnett

Bruce and Jamie Bush

Wayne and Suzanne Callender

Bill and Jan Campbell

Rutilio Carpinteyro P and Lilia Vazquez

Tushar and Debjani Chakraborty

**Barbara and Stanley Chambers** 

Pravin and Madhu Chheda

Barry Chi and Holly Chen

Bill and Joann Childers

In and Eun Son Cho

Mario Chretien and Carole Normandin

Victor and Julia Cid Todd and Deborah Clark

Louise and Richard Cole

Cipriano and Teresa Colon

Casev Combden

**Daniel and Chantale Courcy** 

Ed and Charlotte Courtney

**Rocky Covington** 

Robert and Susan Covino

John and Jennie Belle Crowe

Howie and Theresa Danzik Phillip and Patricia Davies

Norman and Gayle Davis

Karen De Blaay and Susan Ross

**Brett Deimler** 

Kulin and Mina Desai

Manuel De Diaz and Giselle Gagg

Julie and John Donovan

Dave and Shanita Doodnauth

Jim and Nancy Dornan

Ron and Marcia Dubrow

**Brad and Julie Duncan** 

Greg and Laurie Duncan

Jimmy and Sue Dunn

Robert and Pamela Durling

Charlie and Ann Durso

David and Kristin Dussault

Jody and Gina Dutt

Tirthankar and Suparna Dutta

Kimberly and Tracey Eaton

James and Sharon Elliott

Jim and Sharon Elliott

Lourdes Enriquez

Ronald and Robyn Erwin

Stan and Ruth Evans

David and Karilyn Fallat

Terry and Linda Felber

Epifanio and Azucena Ferreira

Jose Flores

Joe and Norma Foglio

Tim Foley

Greg and Jacquie Francis

Al and Mary Anne Frantantuono

Laurie and Stephen Fratarcangeli

Vince Gaffey and Tom Gaffey

Lata and Kanti Gala

Theo and Maribel Galan

Siddharth Ganguly and

Ruplekha Chakravarty

Pablo and Maria Garcia

Honorio Garcia Yanez and

Claude Germain and Veronique Tousignant

Gregory and Kathy Gilmour

John and Deanna Gilmour

Adam and Vicky Gomez

Raul and Nathalie Gonzalez

Hal and Susan Gooch

Israel and Maria Govea Parker and Cindy Grabill

David Grosvenor

Matthew and Alana Grotewold

Bert and Jackie Gulick

Ignacio and Angelica Gutierrez

Campbell and Dianne Haigh

Ross and Leslie Hall Youngjo and Oksoo Han

Robert and Priscilla Harris

Bill and Sandy Hawkins

Jim and Judy Head

Donald and Janet Held

Bobby and Bonnie Howard

Roland and Molly Hughes

Kay and Hoh In

Vishal and Sonika Jain

Jim and Sharon Janz

Bill and Martha Johnson

Leif and Bonnie Johnson

Steve and Laurie Jones

Franklin and Debra Joseph

Rashmi and Smita Jyotiprakash

Chak and Uma Kankani **Bruce and Nancy Karstedt** 

Jordan and Janelle Keller

Carol Kendall and Jim Dornan

Janice and William Kerr

Anna and Jay Kim

Soon Mi Kim and Min Chul Lee

Myoung and Yong Kim

Sunki Kim and Misun Yoon

Norm and Pam Kizirian

Dean Kosage

Shivaram and Anjali Kumar

**Bob and Shelly Kummer** 

Michael and Kara Lanctot

Suzanne Ledbetter

Heui S Lee

Hochang and Inkoung Lee

Hyun Sook and Myung Lee

Jin Young and Jeong Hee Lee

Jung-Yun Lee and Nam-Deuk Kim Alan and Michele Leininger

Chad and Corrie Leister

Dave and Marge Lewis

Ching and Ming Liu

Pedro and Patricia Lizardi

Lucy Lu and Xuan Li

James and Berniece Macfarlane

Arturo and Concepcion Machuca

Jim and Bey Mainor

Antonio and Juanita Maldonado

Joe and Marybeth Markiewicz

Dick and Sandee Marks Juan and Enedina Marroquin

Charlie and Elsie Marsh

John and Pam Marta J Wayne and Carol Martin

Galindo and Carmen Martinez

Juan and Paula Matos Coronado

Alberto Mayagoitia and Lilia Sixtos

Frank and Joan Mazzeo

James and Marcia Mc Anarney

Jerry and Cherry Meadows

Alfredo and Silvia Medina

Balakrishna and Anitha Melukote John and Cathy Merris

Frank and Lorraine Mikolas

Paul and Leslie Miller

Sonia Minino and Sofia Alvarez Perdomo Ivan and Carmen Morales

Angelo and Claudia Nardone

Theron and Darlene Nelsen

Terry and Amy O' Shea

Salvado and Guadalupe Ortiz

Muniu Paik

Yukyong and Luke Paik Tom Payne and Jean Bergeron

George and Melody Peintner Michael and Barbara Popovich

Ralph and Sandra Pratt

Lonnie and Heather Purkiser

Ron and Georgia Lee Puryear Suresh and Madhuri Raghavan

Lucas and Laura Ramirez

Chetan and Vineeta Rastogi Manipal and Renuka Reddy

Rex and Betty Renfrow

Gilberto and Ana Reynoso

Sergio and Rosario Rivera

Claude Robitaille and Nancy Chouinard

Evelia Rodriguez and Jose Luis Clemente

Rigoberto and Yadira Romanillo

Tomas and Sandra Roque

Gordon Ross

Mayolo and Saturnina Rubio

Juan and Alicia Ruelas

Todd and Nicole Ryder

Sanjiv and Shauna Sahay

Julio A and Maria Salcedo Tissa and Maithree Samaratunga

**Bob and Joyce Schmidt** Barbara and H Sessions

Rick and Sue Lynn Setzer

Dave and Jan Severn Raj and Sangita Shah

Patrick Shav

Elizabeth F Shay and Patricia Wells

Ganesh Shenoy and Mangala Acharya

Wonbo Shim and Jungah Han

David and Debbie Shores

Pedro and Claudia Sicaeros

Dan and Betsy Smith

Margaret and David Smith

Danny and Renate Snipes Nadia and Valeriy Solodyankin

Kyusil Son and Yong Soo Kim

Nitin and Parul Soni Jack and Margaret Spencer

Dean and Kay Spiegelberg

Gregory and Lynn Stergar Chuck and Jean Strehli

Gerardo and Graciela Suarez

Jun Ae Suh Sholin and Shuchen Tay

Sho and Sherry Tay

Terry and Lorri Taylor

David Taylor Matt and Sandee Tsuruda

John and Pat Turner

Iwalant and Asha Vakil

Serge and Michelle Vallee Fernando and Ana Rita Velez

Edward and Elise Vicinanza Jody and Kathy Victor

Michael and Jana Waechter

Lee and Barbara Waters Doug and Amie Weir

Steve and Ann Wenker

Merritt and Elizabeth Wiese **Dan Williams** 

Larry and Pam Winters Brad and Leslie Wolgamott

Steven and Annette Woods

Dex, Birdie, Jeff, Doyle and Steve Yager Jeff, Doyle and Steve Yager

Chil Ho and Ki Suk Yi

Winston and Carroll Youngblood Julia and Simon Yu

Dan and Sandy Yuen Gerardo and Eliud Zavala

## CONGRATULATIONS

#### emerald.



#### Annie Chen New York

Living the dream: For Annie Chen, persistence pays off. She moved to New York in search of a better life, and then returned to China to build her AMWAY GLOBAL™ business. "I saw so many good things in this business – hope, happiness, growth, and helping others." In China she met and married ChunXiao Liu, and together the couple quickly built their business to the Emerald level.

Looking to the future: Today, Annie is back in New York and ChunXiao is in China, but Annie's looking forward to the day that their long-distance relationship will end. After their daughter graduates this spring, they'll be together 12 months a year instead of two. "He is so supportive," Annie says. "We share the same heart and dreams."



#### Helen & Anthony D'Souza Ontario

Living the dream: Tony and Helen D'Souza believe in the power of family teamwork. After immigrating to Canada from India, the businessman and registered nurse were "aggressively looking" for a business opportunity when they found AMWAY GLOBAL. "This business gives us the opportunity to show people everywhere how to work together to reach those goals and dreams," says Tony.

Looking to the future: "Every year we travel back to India where NUTRILITE" and ARTISTRY" products are great sellers," says Helen. "I'm blessed to have a business that allows me to maintain close ties with faraway family, while helping people live healthier and look great." For the D'Souzas and their grown daughter, Melissa, the best part of the business is helping people change their lives.



#### Raquel & Alex Duran New Jersey

Living the dream: All his life, Alex and Raquel Duran's son, Jesus, dreamed of visiting Walt Disney World® Resort. But their day-care and cleaning businesses never generated enough income. In 2006, when they qualified for Achievers, Amway Global paid their way to Orlando. "If not for this business, we never could've made his dream come true," says Raquel. And when the economy nosedived, Alex concentrated on building their AMWAY GLOBAL business and sharing the business opportunity with others.

Looking to the future: Besides traveling and helping their families, the Durans' biggest dream is to touch other people by doing good. "We'd especially like to help disadvantaged children," says Alex, "through sponsorship and adoption."

#### platinum

sponsors in italics



Victor Garcia & Maria Navarrete Texas Reina Chavez



**Norma & Miguel Gonzalez** California *Fanny Ramirez* 



Lee Soung Hiw & Hwang Young Shim California Sung & Karen Yoon



**Lianzhi Ma & Liwei Zhang** California *Bingmei Liu & Chaco Yang* 

## sapphire..



Silvia Bueno Dominican Republic



Froilan Espinal New Jersey

### ruby



Alberto & Concepcion Torres Florida



#### Susie & Fenton Eng British Columbia

Living the dream: In an uncertain economy, Fenton and Susie Eng see their AMWAY GLOBAL™ business as a smart choice. Having recently transitioned into their business full time, Susie loves finding a better balance between work and family. "I love the challenge and flexibility of owning my own business while raising our three kids: Talissa, (10), Ethan, (8), and Dylan, (6)," she says.

Looking to the future: "People want happiness and security, but for many, traditional jobs and investments just aren't enough anymore," says Fenton. The Engs take pride in helping people achieve brighter futures with AMWAY GLOBAL. "We help people address their concerns: getting in shape, looking attractive, protecting the environment, and making money. The business is flexible and we believe it offers something for everyone."

#### German & Rosa Suarez Florida

Living the dream: Like many immigrants, German and Rosa Suarez did "anything and everything" to earn a living after coming to the United States. Once successful business owners in the Dominican Republic, they endured a five-year separation and financial hardships before finding AMWAY GLOBAL. "Our AMWAY GLOBAL business allows us to have more control over our schedule and our finances," says German. "I love being able to spend time with my family," says Rosa, who once worked 16-hour days.

Looking to the future: German wants to "break the chain of poverty in our family" and spread the message that "there's always hope for the future." Rosa longs to experience the cultures of the world and teach youth that "their attitude can help determine their future."



Atilano Martinez & Marta Serrano Louisiana Gregorio & Blanca Rivera



**Yoshiharu & Yukari Nose** California *Keiko Onizuka* 



Lashman & Gurjit Sahota Ontario Vishwas Grover &



Alberto & Concepcion Torres Florida Mario & Betty Orsini



May Liu & Chaco Yang Nevada Hsiao-Ping & Tai-Kuang Lu

#### ... congratulations

Achieving Gold Producer or Silver Producer is an important step toward Platinum qualification. When you reach one of these important levels, you are on your way to building a strong and lasting business.

After you reach Platinum, hitting the monthly Plus or Elite mark adds a very nice bonus to your check, through the 2010 Growth Incentives Plan.

#### **Gold Producer**

Susan & Elvis Carrasco

Venancio Cortez & Roasalia Cruz

Gabriel Cuevas Mejia & Maria de los Angeles Narcizo

Angeles Narcizo Marisol Gonzalez

Eduardo Juarez Gonzalez & Silvia Judith Nava Corral Mary Kim Chai T Kuwe

Juana & Alfonso Velasquez Perez

#### Silver Producer

Vikram Aedula & Bhavana Deepavali

Sarika Andhare & Amar Amte Jose Astudillo Munoz & Margarita Fuentes

Cristobal Beltran & Zenaida

Mary & Mike Carpenter Roger Cui

Saravanan Dhandapani & Manjula

res Diaz & Dreidys Valdivia nica Duran Contreras & Susana

Xiuzhi He

an Eduardo Herrera Escobar &

Eunyoung Hur & Tai Kyo Park

Mona Kabel

Hyun Sook Kim

Ah Kow

Heesun Lee

Taeho & Jinhee Lee

Pedro Lopez

Tianming Ma

Sameer & Akhila Managoli

Sonia Mateo Encarnacion &

Heriberto Antonio Herrera Gomez

Relde Munoz & Marybi Yero

John & Brenda Murray

Prashant Naphade & Purnima Das

Sandev & Maywantie Rajkumar

Rogelio Ramirez & Hiraid Rosillo

Latha Raviraj & Raviraj Dhandapani

Edwin Renard

Shane Riley

Raul Rivera & Famy Orellana

Carmen Rodriguez

Joseph & Kimberly Scarcella

Roger Skillman & Marisa Skillman

Sandy Solis

Hermes Suarez

Susan Tsai

Xinhua Wang

Nan Yi Suckjong Yoon & Aejin Sho

Jinny & John Yoon

Marilu Zermeno

Jia Zhang

Po N Jong Zhen

De Hua Zhen

Kamil Zolynski

#### Platinum Plus

#### **EMERALD**

Raymond & Dana Chu Tanmay & Rashmi Sinha

#### **FOUNDERS PLATINUM**

Arturo & Zoila Bustos

James & Joan Hu

Dennis & Danielle Nafte

Craig & Pamela Schuman Ross & Tricia Yoshioka

#### **PLATINUM**

Rita Chui

Marco & Emelia Contreras

Austin Duran & Narda Villalvazo-Duran

Jose Hernandez & Juana Cuautle

Tien Lam

Kanwal & Deepraj Randhawa

Servaldo & Norma Valenzuela

Pablo Velarde & Azucena Gomez

Shuanxiang Wang

Yu Ting & Yu Hui Wang

#### **GOLD PRODUCER**

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Uddy Del Orbe & Estefany Jimenez

Wilson Khaemba & Nancy Mwale

Wilfredo Lazo

Jesus & Maria Martinez

Humberto Montes & Gloria Flores

Guangling Wu & Junhao Long

#### SILVER PRODUCER

Xiaoling Chen Ben Omesi

#### **Platinum Elite**

#### **EMERALD**

Sun Sik & Sung Eun Kim Seung Hae Kwon

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Aralys Valdez and Robert German Jose Luis and Reyna Vara

Ricardo Vecino and Zoila Linares

Angie and Jalil Velasco Richard Antonio Ventura Hidalgo

Marco Villagomez and Paulina Chimbo Xiao Dan Wang and Jun Tao Zheng

Achleve 29



#### Always There for You!

Achievers 2009 was an amazing celebration of success, yet for the IBOAI it was much more than that. It was an opportunity to once again partner with Amway Global to help you plan for the future.

The IBOAI has attended Achievers as your trade association many times over the past 50 years, always there to celebrate your achievements. However, this year we also took on a leadership role next to Amway Global to help with training, education, and motivation. IBOAI Board Members spoke at business meetings, presented at Expo seminars, and participated at recognition dinners.

IBOAI leaders were especially engaged in Training. New Chairman Steve Woods presented "Engage Your Groups in Learning," while Past Chairmen Bob Andrews presented "Secret of the Sales Plan," and Bill Hawkins presented "Why Amway Global." Other Board Members presenting during Training included Joe Markiewicz on "Exceeding New IBO Expectations" and, from the Governance & Oversight Committee, Jody Victor on "Sponsoring and Retention" and Jim Janz on "Competitive Comparisons." Board Members and even up-and-coming second-generation leaders shared their vision and knowledge to help attendees build on the success that brought them to Achievers.

IBOAI staff was there to answer questions and assist Members at Expo; communicate events back home through YouTube videos, Facebook® photo albums, and Twitter® alerts; and support leaders in making their presentations. Throughout Achievers, our focus was on supporting IBOs.

More than ever, your IBOAI is partnering with Amway Global to continually build a better business, and we are proud we could be there for Achievers, your voice for over 50 years!







## American Hero Awards

#### Nominate a Hero

As an Amway Global IBO, you are heroic in many ways.

You work on improving yourself every day.

You focus on helping others achieve success.

You demonstrate loyalty to your community and country.

You give your time and resources to improve the world.

To recognize and reward IBOs who excel in these areas, Amway Global is searching for Amway American Heroes in North America.

To nominate an IBO in one of these categories, send an email to amwayamericanhero@ amwayglobal.com. Include your name, IBO Number, and phone number, along with the name and IBO Number of the person you're nominating. In 250 words or less, tell us which category your nominee is in, and why she or he deserves to be called an American Hero.

Please note that all entries become property of Amway Global.

#### Four Awards:

#### **Determination:**

recognizing personal responsibility, work ethic, and dedication to self-improvement despite difficult circumstances.

#### Leadership:

recognizing a positive focus on mentoring, teaching, and helping others succeed without personal gain.

#### Patriotism:

recognizing noteworthy service to community or country through civilian or military endeavors.

#### Generosity:

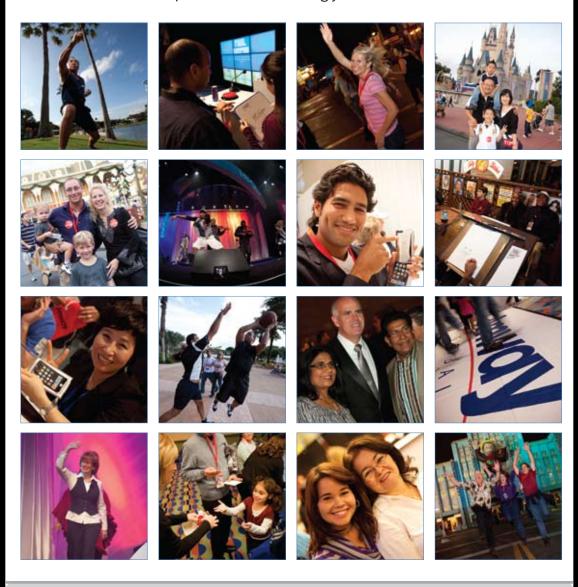
recognizing commitment to improving the world through extraordinary volunteerism or philanthropy.

#### Hello, Achieve Magazine!

## making memories

Memories of Achievers '09 are on display at <a href="www.flickr.com/photos/achievers09">www.flickr.com/photos/achievers09</a>. If you were at Achievers, you just might find your smiling face on this flickr photostream. If not, you might find others you know.

IBOs are using online calendar, postcard, and printing services to create fun, motivational tools with photos. Consider making your own.



Check out ACHIEVE®
magazine's photostream
on your mobile device

- 1. Download the application at www.gettag.mobi
- 2. Take a picture of this "tag" image with your mobile device.
- 3. The application reads the tag, linking you to the flickr photostream.





#### Trom outgoing IDoAi ondir Dob Andrews

#### When did you know that Amway was the right business for you?

I had been at the university for seven years with no degree, majoring in vocal music education. In six months with Amway we were making more money part time than I would ever make full time as a teacher. We knew nothing else would provide us this kind of money and this kind of freedom.

#### What obstacles did you have to overcome?

The biggest obstacle was us...and how we reacted to people who were cranky or difficult or obstinate. We had to battle to keep ourselves positive and focused while building our business...and not allow ourselves to get distracted or discouraged.

#### What do you wish you had known in the early days?

That it was my job to offer the opportunity to help people succeed ... rather than to get them to take it. We wasted too much time trying to get people who didn't want to dance onto the dance floor.

#### What are your top three secrets of success?

Be optimistic; feed the positive power inside. Be consistent; keep making deposits and know it will pay off eventually. Be connected; have confidence and trust in your upline because they can help you succeed.

#### Who has been a major influence or role model?

At home, my parents. They were stable people who provided a great influence. At work, Rich DeVos and Jay Van Andel. They taught the power of taking charge, solving problems, and not belly-aching about circumstances.

#### What are your favorite recreational activities?

I'm all about cycling. I ride a couple hundred miles a week, as I have for  $25\ \text{years}$ .

#### What are you most grateful for?

One, spiritual blessings. Two, my amazing wife, Terry, and my family. Three, economic opportunity to start from nothing and build a business.

#### What advice would you give IBOs who are just getting started?

Get started! Too many people just start waiting... you have to **DO** the things that create success.

#### What was your most memorable experience as IBOAI chair?

Contributing to the 50th anniversary celebrations of Amway. I felt honored and obliged to make it a wonderful year.

Thanks for a great year, Bob!

#### The average monthly gross income earned by "active" IBOs was \$115 (U.S.)/\$181 (CAN.).

The success depicted may reflect income and investments outside the IBO Plan. Approximately 66% of all IBOs of record were found to be active\* based on an independent survey during 2001.

\* "Active" means an IBO attempted to make a retail sale, or presented the Amway Global Independent Business Owner Compensation Plan, or received bonus money, or attended a company or IBO meeting in the year 2000.

"Gross income" means the amount received from retail sales, minus the cost of goods sold, plus the amount of Performance Bonus retained. There may be significant business expenses, mostly discretionary, that may be greater in relation to income in the first years of operation.

