

AMACRAM

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11 ♦ 2002



CROWN AMBASSADOR
Chan Lee Sean



CROWN AMBASSADOR

DIRECT DISTRIBUTOR

Chan Lee Sean

Penang
Sonny & Guat Hwa Ho



Look to the brightest and embrace a

This virtually sums up what was experienced by the new Crown Ambassador Chan Lee Sean for the past 26 years. It was her strong desire for success right from the very beginning that steered her relentlessly, into the Amway business and finally, carved a niche in her own right.

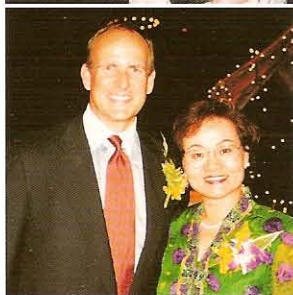
Today, Chan Lee Sean is an amazing lady exuding charm and confidence as a respected leader in the world of Amway. What happened to the introverted woman with an inferiority complex some 26 years ago?



Why live in shadows, when you can live in the sunshine of success?

Crown Ambassador Chan Lee Sean had a miserable childhood. She recalls the poverty, contemptuous looks and scorn endured as a child. Chan Lee Sean married not long after she graduated from high school, and had children soon after. She started out as an ignorant housewife, never having worked before and without any business sense.

Nevertheless, she was determined to outgrow those hard times. 'We may not be able to choose our parents, but we can surely determine our future' These powerful words revealed how determined and ambitious Chan Lee Sean was.



In October 1976, Tan Kim Huat, an old friend shared with her the Amway business. She took what was

said with a pinch of salt, as she could not imagine succeeding in a business. What drew her was the low capital and low risk that characterized the Amway business. Chan Lee Sean started sponsoring right away. It was the words of Triple Diamond Direct Distributor Sonny Ho that inspired her when she heard him telling her downline, 'Once you become a Direct Distributor, Amway will invite you on a trip to Bali. Once you become an Emerald Direct Distributor, you'll be able to buy a big house.' Going for overseas trips and buying her own house were only elusive dreams to her. But these magical words turned on her determination to succeed. Chan Lee Sean started to build her Amway business seriously.

She was eager to learn and unafraid to ask. In less than a year, Chan Lee Sean successfully hit her target to become a Direct Distributor in July 1977. At that time, there were only a few dozens of Direct Distributors in Malaysia.

star life of colour...



Fear hardships and you'll be driven by it the rest of your life; Confront hardships and you'll overcome them sooner than you expect.

Crown Ambassador Chan Lee Sean believes that everyone has to pay for his or her success. It is a myth to think that the Amway business was easier during its early years in this country. The people were then unfamiliar with Amway. They were doubtful about the money back guarantee. There was neither a perfect ordering system nor a wide range of products. TNAs were common occurrences. For faster delivery, Chan Lee Sean often had to travel all the way to Bukit Mertajam in the middle of the night to wait for the truck that delivers her orders. Determination and commitment overcomes any hurdle that may cross our path.



No achievement without concentration.

After qualifying as a Direct Distributor, Crown Ambassador Chan Lee Sean slowed down to enjoy the comforts of life brought on by her Amway business. She spent two entire years without sponsoring new

downlines but became a part-time insurance agent and property agent instead. Unfortunately, she ended up nowhere. Her Amway business suffered and Chan Lee Sean learned an invaluable lesson. There is no achievement without concentration. You have to stay focussed in order to succeed. That was in 1979, and she thereon made up her mind to start afresh and go all out for greater heights in Amway. Since then, Chan Lee Sean's rise to success was fast and



As a parent, Chan Lee Sean wanted more time with her children. Her eldest son was barely 11 years old, and the youngest was only a toddler of 4. She had to juggle her business and her family in order to make a better future for them. Her efforts were not wasted. Her children grew to be independent individuals with successful careers. Her eldest son is a renowned doctor overseas. Her eldest daughter holds a degree in Accounting and Business Administration from the University of New Zealand and qualified as a Gold Producer in Amway Singapore just in June 2002. Her youngest son is now a Ruby Direct Distributor, and her youngest daughter cum 'personal assistant' is helping her run her Amway business.

Looking back at her past hardships, Crown Ambassador Chan Lee Sean summarizes, 'In order to succeed, you have to do what others can't, endure hardship that others can't, tolerate anything that others can't, then ... you then have the opportunity to enjoy everything that others can't.'

determined. She became a Ruby Direct Distributor two months later and then a Pearl Direct Distributor. In May 1981 she qualified as an Emerald Direct Distributor. Only then, did Chan Lee Sean start to really experience the security and value brought by the Amway business. She never rested on her laurels. In July 1983 she qualified as a Diamond Direct Distributor. In the ensuing 9 years, Chan Lee Sean focused her heart and soul on the management and training aspect of her career. She led a comfortable life, traveling overseas whenever and wherever she wanted to. In 1992, Amway opened its business in Indonesia. Chan Lee Sean decided to expand her business there. Her career escalated with tremendous momentum. She became an Executive Diamond in 1993, Double Diamond in 1994, Triple Diamond in 1996, Crown in 2000 and eventually Crown Ambassador in 2002.



Amway shows the way for the young, sets the stage for the middle-aged, and offers security to the elderly.

Crown Ambassador Chan Lee Sean sees Amway as a platform where everybody can have a role. Young people can be guided to the road of success. The middle-aged can choose their goals – be it Diamond, Double Diamond or Crown Ambassador. The elderly can find solace and enjoy the moments of glory whilst living meaningful lives.



Life is either a daring adventure or it is nothing.

Crown Ambassador Chan Lee Sean is also an Executive Diamond in Indonesia. She has built a multinational business covering Hong Kong, Taiwan, China, Thailand, New Zealand and USA. Today, Chan Lee Sean lives a happy life with absolute freedom and spends as much time as she wants with her family. 26 years of hard work has indeed paid off. Her personal life, her family and almost everything around her symbolizes the larger-

than-life successes in her business. 'The best gift to my kids is my example; the best gift to my parents is the glory; the best gift to my friends is hope; the best gift to myself is the achievement!'

Last but not least, Crown Ambassador Chan Lee Sean wishes to thank her sponsor Tan Kim Huat for introducing her to the Amway business and upline Triple Diamond Direct Distributors Sonny & Guat Hwa Ho for explaining to her the potential of the career and Crown Ambassadors Barry Chi & Holly Chen of FAA 40 (Taiwan) for their encouragement and motivation that helped kick off her success. She would also like to thank all members of the SAC in Malaysia and Indonesia for their cooperation and encouragement, and the staff at Amway (Malaysia) Sdn. Bhd. for their support. She also extends her gratitude to Rich & Jay for creating such a wonderful business opportunity that enables so many people in this world to realize their dreams.





EMERALD

DIRECT DISTRIBUTORS

In August 1996, an ex-school mate Ong Chee Teong introduced me to the Amway business. Under the guidance of Crown Ambassador Chan Lee Sean, I realized that nothing is impossible if we have the will to succeed. The potential and value of the Amway business rekindled my spirits, and is the only career that has enabled me to enjoy absolute freedom and financial security.

We became Direct Distributors in 1997, qualified as Ruby and Sapphire in 1998 and June 2001 respectively. In June 2002, we became Emerald Direct Distributors. We attended the leadership seminars held at Los Angeles, Seoul, Las Vegas, Alaska and have qualified for the coming Melbourne trip. Through Amway, I have gained good friends and a positive outlook on life. On top of that, our children get our full attention.

I would like to thank our parents and family for their love and support and my benefactors Ong Chee Teong & Lian Peng for introducing the Amway business to us. Thanks to Ruby Direct Distributor Koay Ewe Leong, Emerald Direct Distributor Teoh Lim Keong, Ruby Direct



Distributors Jesson Wong Kok Wah & Jenna. Our gratitude also goes to the founder of SAC group, Crown Ambassador Chan Lee Sean for her continuous teaching and guidance, all leaders and members of SAC for their co-operation and support, and finally, Amway staff for their assistance.

Phuah Khoon San & Choe Hong

Penang

Koay Ewe Leong



SAPPHIRE

DIRECT DISTRIBUTORS

I joined Amway in late 1996 out of obligation to my younger brother William. At that time I was busy helping Seng Kiow with his business and didn't give Amway a second thought. Moreover, I had my doubts about direct selling. Nevertheless, William was persistent. We attended an OPP where Seng Kiow realised that Amway could help him achieve his goals. He became more confident when his gastric problem improved after taking NUTRILITE products. Both of us qualified as Direct Distributors and Pearl in 1997 followed by Sapphire in June 2002. We attended the leadership seminar in Seoul and Alaska and have qualified for the upcoming Melbourne trip.

We grew as a couple and gained a lot in terms of personal development. We never gave in to challenges as we were determined to achieve absolute freedom.

We would like to thank our sponsors William Goh and his wife Emmy Tong, Executive Diamond Direct Distributors Daniel Li & Syusan Li, all uplines, sidelines and Amway staff for their valuable help. Finally, our family and members of our group for their endless support and love. We would also like to congratulate new Direct Distributor See Hong Lan.

Lim Seng Kiow & Hui Kheng

Kota Bharu

Vincent Seah & Stefany Goh



My husband, Aman didn't like the idea of being an Amway Distributor, dismissing it as small business. All I wanted to do was to buy the ARTISTRY Lip Colours at Distributor Price. Fortunately, he investigated and discovered the difference between passive and active income. The possibility of realising our dreams was extremely exciting.

Aman quit his managerial job when our business gathered momentum. He was clearly enjoying his freedom and I soon followed by quitting my job as a teacher. We qualified as Direct Distributors in 1997, SIP Ruby in 2001 and Sapphire in 2002.

We attended seminars and listened to many tapes in order to build a strong and profitable Amway business. We read a lot of books, which built our confidence and relationships. The basis of all success is 'Change' not 'Challenge'.

There were many challenges, but giving up was never an option. We worked hard to achieve our dreams. We wanted to give our 3 children the best in terms of love, time and money.

Go for big dreams and dare to venture out! If we can do it, so can you. Amway is definitely the best business in the world.

Marjina Ibrahim
Brunei
Mohd Yusof Bagol & Aidah



It was late 1996, when Lee Lee joined Amway. Her positive outlook convinced me to follow suit. Under the guidance of upline Emerald Direct Distributors Phuah Khoon San & Choe Hong, we realised that Amway could make our dreams come true. Crown Ambassador Chan Lee Sean had shown us that there is always an outcome following effort, and the outcome need not necessarily be what we desired. Lee Lee quit her job and joined the Amway business full-time.

The Amway business has enabled us to have a lifestyle complete with financial independence, overseas trips, freedom, true friendships, wonderful mentors, health and family togetherness. We became Direct Distributors in 1998, qualified as Ruby & Sapphire in 1999 and 2002. We attended the leadership seminars at Las Vegas, Alaska and are going to Melbourne.

We'd like to thank our parents and family for their love, Emerald Direct Distributors Phuah Khoon San & Choe Hong and Teoh Lim Keong, Ruby Direct Distributors Koay Ewe Leong, Jesson Wong Kok Wah & Jenna and our mentor, Crown Ambassador Chan Lee Sean for their guidance and encouragement. Finally, to all members of SAC group for their support, Rich & Jay, and staff of Amway Malaysia for their assistance.

Teh Sun Kiang & Lee Lee
Penang
Phuah Khoon San & Choe Hong



I was a Finance & Accounts Manager whilst my wife was a Chartered Secretary. We worked hard, led busy lives, our health deteriorated, and yet there wasn't any positive change. Joining Amway made a difference as we discovered self-development and embraced a positive mental attitude. We had more time for our family, our relationship improved, and we made many true friends. We have been to Las Vegas, Alaska and are looking forward to Melbourne in December and South Africa next year.

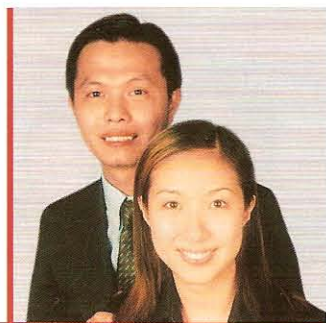
We would like to thank our parents and family, our sponsors Mr. & Mrs. Choong Teik Soon, Emerald Direct Distributor Teoh Lim Keong who made us see the value and potential of the Amway business, Sapphire Direct Distributors Ann Chan & Yap Ann Hua who guided us in Kuala Lumpur, all leaders in Success Associates Centre for their guidance and encouragement and also Amway Staff & Management for their dedication. Last but not least, our heartiest thanks to our beloved mentor who guided us with patience and love, Chan Lee Sean who achieved Crown Ambassador recently. Congratulations!

Yeoh Eng Choon & Lay Yun
Kuala Lumpur
Teoh Lim Keong





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Attell Gladstone Pereira
Md Muzainan Said & Rozita
Ramesh Balakrishnan
Segaren Nair & Gereja K
Devi
Yogambal Krishnan

SIP

Ruby Bonus Qualifiers
Fiscal Year 2001/2002
(August 2002)

Emerald Direct Distributors

Low Thin Huat & Yoon Chin
Ramasamy & Mageswari

Pearl Direct Distributors

Ooi Kim Leng & Kim Hing

Ruby Direct Distributors

Lim Lok Chin
Loi Gun San & Kam Phing

Direct Distributors

Ho Yuk Yuen & Swee Lian
Kha Eng Choon & Eian Chu

Lim Bun Sian & Huey Teng
Lim Meng Yee & Choon Li
Mohammad Ramli & Shariffah Yasmin
Mohd Noor Abdullah & Che Su
Rosli Mamat & Noraini
Sathiapal & Shantakumari
Yusoff Hamdan & Shahnoor Zahurin